

Strategy & Business Development Manager for Healthcare – Interview Questions

Below are some Strategy & Business Development Manager for Healthcare interview questions you can use to help you prepare for job interviews. If you have a partner or coach, practice with him or her in order to obtain feedback. This will help you improve your answers and get more comfortable answering questions during an interview. If you practice alone, answer the questions aloud and record yourself if you can so that the words come easily to you in your interviews and you can hear the comfort level in your voice. Try it in front of a mirror!

1. What physician recruitment experience do you have?
2. What is the greatest challenge is recruiting good physicians?
3. What is the best way to recruit good physicians?
4. What trends do you see in the industry that could impact recruitment for our company?
5. How would you go about supporting us in identifying our physician recruitment needs now and in the future?
6. What experience do you have with physician contracting?
7. What is your experience in overseeing physician transactions?
8. What services lines have you developed in the past? What made them successful?
9. What industry trends do you see that might impact business development for our company?



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